



Rahway Steel Drum Co., Inc.

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March 1, 2017

Dear Valued Customer:

With steel rising to \$830 per ton industrial packaging manufacturers are forced to raise their prices. Resin producers will also raise the price this month with talk of an additional increase for next month as well. Unfortunately Rahway Steel Drum can not absorb these increases. To assure a supply of quality containers pricing will increase by the following.

Effective April 1st:

Steel products	5% to 8.7%
Plastic products	5%

Please feel free to contact me with any questions, or if you would like to discuss alternate packaging options. Supporting market information is also available upon request. I will post our manufacturers supporting increase letters on our website for your review.

We value your business and thank you for your continued support.

Sincerely

**William B Guttridge Jr
Vice President
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