



1515 W. 22<sup>nd</sup> Street  
Suite 1100  
Oak Brook, IL 60523  
Telephone: (630) 203-4106

---

**Michael A. Noel**  
Executive VP of Sales & Marketing

Dear Valued Customer:

Cold Rolled Steel prices have continued to rise over the last quarter by a rate of 11.56% due to the increasing costs of iron ore, scrap, and the continued impact of the trade cases in 2016. The positive news is that we are starting to see some stabilization as we look ahead.

As a result, Bway will need to increase the prices of the 28, 26, and 24 gauge products by 8.7% effective on shipments as of April 3, 2017.

Your BWAY sales representative will be available to answer any questions you may have regarding this announcement. As always, we thank you for your business.

Sincerely,

A handwritten signature in black ink that reads "Michael A. Noel".

Michael A. Noel  
Executive VP of Sales & Marketing

Bway Corporation, 8607 Robert Drive, Atlanta, GA 30350

[SafeUnsubscribe™ {recipient's email}](#)

[Forward this email](#) | [Update Profile](#) | [About our service provider](#)

Sent by [kathleen.jay@bwaycorp.com](mailto:kathleen.jay@bwaycorp.com)